The Coal Institute
Summer Trade Seminar
July 15, 2019
COAL CAR OVERVIEW
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Coal Car Overview

Changing Landscape

Numerous Coal Production Forecasts?
Overall Coal Car Supply is Declining?
Convergence of Supply and Demand?
Uncertain Future Government Actions?
Coal Cars Worth the 50-year Investment?
Coal Car Overview

Production Remains Flat

U.S. Coal Production Forecast
Source: EIA 2019 Annual Energy Outlook
Coal Car Overview
Storage Levels Declining

Active Gondolas and Hoppers
Source: Association of American Railroads

Percent Active

Gondolas
Hoppers

Source: Association of American Railroads
Coal Car Overview

*The Coal Car Fleet is Shrinking*

**Estimated Coal Railcar Attrition**

*Source: UMLER 2011 - 2019*

- Data excludes body material values: 9, 30, and NA; this represents 832 railcars; Age is an estimate
Coal Car Overview

An Aging Fleet Should See Continued Retirements

Age Distribution of Steel and Combination Coal Car Fleet

Source: UMLER January 2019

~41,000 Railcars

- Data excludes body material values: 9, 30, and NA; this represents 832 railcars; Age is an estimate
Coal Car Overview

An Aging Fleet Should See Continued Retirements

Age Distribution of Aluminum Coal Car Fleet

Source: UMLER January 2019

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Coal Car Overview

Summary

Numerous Coal Production Forecasts

Overall Coal Car Supply is Declining

Convergence of Supply and Demand

Uncertain Future Government Actions

Coal Cars Worth the 50-year Investment